

**NC State University Multimedia Equipment and Services
Convenience contract #63-TTA10081 – start date June 1, 2014**

Contract is renewed for the period June 1, 2016 through May 31, 2017

Established for purchasing multi-media equipment: video conferencing, document cameras, cables, projectors, screens, LCD panels, direct view displays, amplifiers, speakers, sound processing equipment, broadcast systems, lighting systems, interactive white boards, overlays, SMART Podiums, lecterns, etc .

Questions regarding this contract may be directed to Blain Woods at 919-515-6885 or blain_woods@ncsu.edu .

When contacting suppliers, provide them with the contract **#63-TTA10081**, and ask for pricing accordingly. Obtain a written quote from the supplier. The quote # must be referenced on the quote.

Per NCSU Purchasing guidelines, if the total purchase is \$5000 or greater, send Purchasing a requisition and attach the written quote for processing. If the total is under \$5000, you may process at the department level. Keep the quote for documentation.

Pricing: Discounts vary per supplier and manufacturer brands offered. The same manufacturer brands may be offered by multiple suppliers. We recommend obtaining a minimum of 3 quotes for comparison.

Contract term: One year firm pricing. Under the same terms and conditions the University reserves the option to renew this contract for 4 additional one year periods, not to exceed 5 years (potential end date of May 31, 2019).

Shipping: FOBD, included in item pricing.

Warranty: See spreadsheet for each supplier/dealer and manufacturer.

Restocking charges: No more than 10% may be charged.

Minimum orders: There are no minimum order requirements.

Loaners: If equipment is removed from campus for repair, the supplier will provide an equivalent loaner at no cost, within 24 hours of removal.

Installation/Integration: Is not part of this contract, but the suppliers may quote this for you. In an effort to standardize, reduce duplication and manage the audio visual technologies in an efficient manor, it is requested, but not mandated, that you contact Ron Bradley at 513-4093 or ron_bradley@ncsu.edu for assistance prior to purchase. In certain cases, when A/V technologies are being considered for purchase, or new systems are being considered for in-house development, the NC State Audiovisual

Technology Design & Integration Services (AVTech) offers free design/consultation services on your multimedia projects. Plus, they will coordinate and/or put you in contact with other technology experts or other campus departments that can assist you with your purchase.

SUPPLIER LIST: *Please scroll down to the supplier spreadsheets to find the authorized supplier for each manufacturer and category. Pricing discount and warranty informaton are listed with each. Pricing discount varies for each dealer. Suppliers may offer a higher discount at any time during the contract period.*

Alphabetical listing of contract suppliers with contact information (see pricing and manufacturers on spreadsheets)

Camcor, Burlington NC
Ray Bailey: bids@camcor.com
Ph: 800-868-2462 Fax: 800-291-1181

Clark Powell, Morrisville NC
Sheila Penny: spenny@clark-powell.com or Randy Lane: Randy@Clark-Powell.com
Ph: 800-568-1099 Fax: 855-403-8200

Church Interiors, Highpoint NC
Tim Rice: trice@ciaudiovideo.com
Ph: 800-289-7397 Fax: 336-885-4949

Digital Communications & Display LLC, Raleigh NC
Rebecca Dooley: Rebecca@dcommand.com
Wilson Ray: binky@dcommand.com
Robert Ray: Robbie@dcommand.com
Ph: 919-859-1786

Encore
David Masters: ncsales@encoretg.com
Ph: 888-983-6267 Fax: 864-551-4807
Danielle Stengel: dstengel@encoretg.com
Ph: 704-280-1489 Fax: 864-990-1172
Megan White: mwhite@encoretg.com
Ph: 864-307-2794 Fax: 864-551-4807

Extron – direct through authorized dealers (salescontracts@extron.com or kherrera@extron.com)

Authorized Extron Dealers: Clark Powell , Camcor, Imagenation, Unified AV, SKC, Microtech, Kontek, Inter Technologies, Strategic Connections, Whitlock, Xerox Audio Visual, WH Platts

Imagenation, Raleigh NC

Revision 06/01/2015

Gary Surabian: gps@isav.biz Cell: 919-264-5003
Ph: 866-325-9244 Fax: 919-834-3441
Inter Technologies, Franklinton, NC
Jonathan Brewster: jon@intertech.tv
Ph: 888-331-0782 Fax: 775-640-6448

Kontek, Durham NC
Gigi Krapels: gkrapels@kontek.com
Ph: 919-680-4321 Fax: 919-688-6676

Microtech, Greensboro NC
Steve Truitt: struitt@microtech.net
Ph: 877-644-6261 Fax: 336-605-6201

SKC, Raleigh NC
Phillip Henry: phillip.henry@skccom.com
Ph: 919-413-1390 Office: 800-882-7779 x 3528 Fax: 877-696-0985

Strategic Communications
Kathy Mills: kmills@yourstrategic.com
Ph: 877-379-3470 Fax: 02-657-6512

Strategic Connections, Winston Salem NC
Jeanie Martin: jeaniem@strategicmail.net
Ph: 888-370-6728 or 800-255-5664 or 336-714-0536 Fax: 336-777-8304

United AV Systems, Morrisville NC
Jeff Hanson: jhanson@unifiedav.com
Ph: 866-980-8287 or 919-469-9990 Fax: 704-5279495

WH Platts, Charlotte NC
Walter Nelson: waltn@whplatts.com Cell: 919-306-7101
Ph: 888-947-5288 Fax: 843-553-1151
Jeff Marley: jeffm@whplatts.com mobile: 704-280-5712
Ph: 704-332-9053 Fax: 704-342-3576

Audio Fidelity Communication Corp dba Whitlock Group, Durham, North Carolina
Greg Carswell: carswellg@whitlock.com
Cell: 919-724-7159
Ph: 919-813-7216 Fax: 919-794-6064

Xerox Audio Visual, Morrisville NC
Allison Thompson: allisont@xeroxaudiovisual.com
Cell: 919-349-7943
Ph: 919-794-6019 Fax: 919-388-3709

	Camcor		Church Interiors		Clark Powell	
	List less %	Warranty	List less %	Warranty	List less %	Warranty
VIDEOCONFERENCING:	no bid		no bid			
Cisco:					20	1 yr
Conferencing codecs:					10	1 yr
Conferencing accessories:					20	1 yr
Network infrastructure:						
Polycom:	no bid		no bid			
Conferencing codecs:					20	1 yr
Conferencing accessories:					10	1 yr
Network infrastructure:					20	1 yr
Other video conferencing products:						
Kramer:	no bid					
Switchers/matrix switchers			30	7 yrs	15	7 yrs
Cables/cable assemblies			30	7 yrs	15	7 yrs
Architectural solutions			30	7 yrs	15	7 yrs
Control systems			30	7 yrs	15	7 yrs
Signal processors/interfaces/DAs			30	7 yrs	15	7 yrs
All other Kramer:			30	7 yrs	no bid	
FSR	no bid		no bid			
Switchers/matrix switchers:					10	1 yr
Cables/cable assemblies:					10	1 yr
Architectural solutions:					10	1 yr
Control systems:					10	1 yr
Signal processors/interfaces/Das:					10	1 yr

	Camcor		Church Interiors		Clark Powell	
	List less %	Warranty	List less %	Warranty	List less %	Warranty
Classroom capture systems	no bid		no bid			
Sonic Foundry					20	1 yr
Crestron					30	3 yrs / 1 yr
Intercom systems	no bid		no bid			
RTS					Cost + 10	3 yrs/1 yr
Encoding and transcoding	no bid		no bid			
AJA:					12	3 yrs
Digital Rapids:					10	1 yr
A/V control system products:			no bid			
Crestron						
Touch panels:	20	1-3 yrs			30	3 yrs/1 yr
Processors:	20	1-3 yrs			30	3 yrs/1 yr
Control system add-ons:	20	1-3 yrs			30	3 yrs/1 yr
Accessories:	20	1-3 yrs			30	3 yrs/1 yr
All other Crestron products:	20	1-3 yrs			no bid	
Extron:	See Extron		no bid		See Extron	
Kramer	no bid				no bid	
Multimedia touch panels:			no bid			
Processors:			30	7 yrs		
Control System add-ons:			30	7 yrs		
Accessories:			30	7 yrs		
Other products:			no bid			

	Camcor		Church Interiors		Clark Powell	
	List less %	Warranty	List less %	Warranty	List less %	Warranty
A/V racks						
Mid-Atlantic racks/accessories:	no bid		20	1 yr	30	7/3 yrs
Winstead racks/accessories:	no bid				15	2/5 yrs
VFI racks/accessories:	10	1 yr	no bid		no bid	
Document Camera			no bid			
Elmo						
Document cameras:	20	3-5 yrs			12	1 yr
Document camera accessories:	10	1 yr			10	1 yr
Dukane			no bid		no bid	
Document cameras:	55	1-5 yrs				
Document camera accessories:	10	1 yr				
Wolfvision	no bid		no bid			
Document cameras:					20	5 yrs
Document camera accessories:					10	5 yrs
Samsung			no bid			
Document cameras:	20	1-5 yrs			5	3/5 yrs
Document camera accessories:	10	1-5 yrs			5	1 yr
Smart			no bid			
Document cameras:	15	1-5 yrs			15	5 yrs
Document camera accessories:	5	1-5 yrs			10	1 yr
Vaddio	no bid		no bid			
Document cameras:					19	1 yr
Document camera accessories:					10	1 yr

	Camcor		Church Interiors		Clark Powell	
	List less %	Warranty	List less %	Warranty	List less %	Warranty
Aver			no bid		no bid	
Document camera:	21	1-5 yrs				
Document camera accessories:	10	1-5 yrs				
Recordex			no bid		no bid	
Document camera:	10	1-5 yrs				
Document camera accessories:	10	1-5 yrs				
Bulk cable:						
Belden	no bid		no bid			
Bulk cable:					15	1 yr
Connectors:					15	1 yr
Accessories:					15	1 yr
Crestron			no bid			
Bulk cable:	20	1-3 yrs			10	1 yr
Connectors:	20	1-3 yrs			10	1 yr
Accessories:	20	1-3 yrs			10	1 yr
Liberty			no bid			
Bulk cable:	10	1-limited life			28	2 yrs
Connectors:	10	1-limited life			20	2 yrs
Accessories:	10	1-limited life			18	2 yrs
TecNec	no bid		no bid			
Bulk cable:					10	1 yr
Connectors:					10	1 yr
Accessories:					10	1 yr

	Camcor		Church Interiors		Clark Powell	
	List less %	Warranty	List less %	Warranty	List less %	Warranty
Projectors: Large venue (> than 25 pounds)						
Christie:	no bid	1-2 yrs	no bid		25	3 yrs
NEC:	5	1-2 yrs	no bid		20	2 yrs
Panasonic:	30	1-3 yrs	no bid		10	2 yrs
Epson:	5	1-3 yrs	no bid		10	3 yrs
Sony:	5	1-3 yrs	no bid		20	3 yrs
Infocus:	8	1-5 yrs	no bid		no bid	
Eiki:	30	1-3 yrs	no bid		no bid	
Dukane:	56	1-5 yrs	no bid		no bid	
Sharp	20	1-3 yrs	no bid		no bid	
Digital Projection	no bid		15	3 yrs	no bid	
Other projector accessories						
Christie:	no bid		no bid		10	90 days/1 yr
NEC:	5	1-2 yrs	no bid		10	90 days/1 yr
Panasonic:	15	1-3 yrs	no bid		10	90 days/1 yr
Epson:	5	1-3 yrs	no bid		10	90 days/1 yr
Sony:	5	1-3 yrs	no bid		10	90 days/1 yr
Infocus:	5	1-3 yrs	no bid		no bid	
Eiki:	20	1-3 yrs	no bid		no bid	
Dukane:	25	1-5 yrs	no bid		no bid	
Sharp	5	1-3 yrs	no bid		no bid	
Digital Projection	no bid		15	1 yr	no bid	
Projection screens						
Rear			no bid			
Draper:	15	1 yr			20	1 yr
Da-Lite:	15	1 yr			20	1 yr
Recordex:	15	1-10 yrs			no bid	

	Camcor		Church Interiors		Clark Powell	
	List less %	Warranty	List less %	Warranty	List less %	Warranty
Portable			no bid			
Draper:	15	1 yr			20	1 yr
Da-Lite:	15	1 yr			20	1 yr
Recordex	15	1 yr			no bid	
Motorized			no bid			
Draper:	15	1 yr			20	1 yr
Da-Lite:	15	1 yr			20	1 yr
Manual			no bid			
Draper:	15	1 yr			20	1 yr
Da-Lite:	15	1 yr			25	1 yr
Microphones/Wireless systems			no bid			
Shure:	no bid				25	2 yrs
Audio-Technica:	10	1-5 yrs			20	1 yr
Sennheiser:	15	1-2 yrs			20	2 yrs
AKG:	10	1 yr			20	2 yrs
Sony:	5	1 yr			10	1 yr
Crown	5	1-2 yrs			no bid	
Lectrosonic	no bid				15	1 yr
Telex	no bid				30	1 yr
Electrovoice	no bid				30	1 yr
Wired Systems			no bid			
Shure:	no bid				25	2 yrs / ltd
Audio-Technica:	10	1-5 yrs			20	1 yr
Sennheiser:	15	1-2 yrs			20	2 yrs
AKG:	10	1 yr			20	2 yrs
Sony:	5	1 yr			10	1 yr
Crown:	5	1-2 yrs			25	1-3 yrs
Lectrosonic	no bid				15	1 yr
Telex	no bid				30	1 yr
Electrovoice	no bid				30	1 yr

	Camcor		Church Interiors		Clark Powell	
	List less %	Warranty	List less %	Warranty	List less %	Warranty
Amplifiers & sound processing equip			no bid			
Bi-Amp:	no bid				Cost + 15	5 yrs
Shure:	no bid				25	2 yrs
Audio-Technica:	10	1-5 yrs			20	2 yrs
Crown:	5	1-2 yrs			25	1-3 yrs
Mackie:	no bid				25	1 yr
Lectrosonics:	no bid				15	1 yr
Crestron:	20	1-3 yrs			30	1-3 yrs
Polycom:	no bid				20	1/3 yrs
Yamaha:	no bid				15	1/3 yrs
Speakers			no bid			
JBL:	10	1-5 yrs			25	5 yrs
Tannoy:	no bid				20	5 yrs
Atlas Sound:	10	1-2 yrs			no bid	
Peerless:	no bid				15	5 yrs
Dalite:	no bid				20	1 yr
Draper:	no bid				20	1 yr
QSC:	no bid				25	no reponse
Extron:	see extron bid				see extron bid	
Lecterns:	no bid		no bid			
Miller:					25	2 yrs
Mounting hardware			no bid			
Chief:	20	1-10 yrs			30	1-10 yrs
Vaddio:	no bid				20	1 yr
Peerless	15	1-5 yrs			15	5 yrs
Premier	15	1-3 yrs			no bid	

	Camcor		Church Interiors		Clark Powell	
	List less %	Warranty	List less %	Warranty	List less %	Warranty
Panasonic:	no bid		no bid			
Control Systems:					10	1 yr
CG & graphics systems:					10	1 yr
Routing systems:					10	1 yr
Robotic camera systems:					10	2 yrs
Video systems:					10	1 yr
Terminal equipment:					10	1 yr
Switchers & Routers:					10	2 yrs
Cameras - Studio & Field/ENG:					10	2 yrs
Monitors & Displays:					10	1-2 yrs
Pan/Tilt/Zoom:					10	1 yr
Pro Audio:					10	1 yr
Video Recorders:					10	1 yr
Recordable Media:					10	90 days
Digital Singage Devices:					10	1 yr
Support & Training:					10	1 yr
Leightronix	no bid		no bid			
Control Systems:					10	1 yr
Routing systems:					12	5 yrs
Support & Training:					8	1 yr
Tightrope:	no bid		no bid			
Control Systems:					10	1 yr
Routing systems:					8	1 yr
Switchers & Routers:					8	1 yr
Digital Singage Devices:					5	1 yr
Support & Training:					5	1 yr

	Camcor		Church Interiors		Clark Powell	
	List less %	Warranty	List less %	Warranty	List less %	Warranty
Displays and monitors			no bid			
Marshall:	no bid				12	1 yr
LG:	20	1-3 yrs			no bid	
NEC:	5	1-2 yrs			no bid	
Panasonic:	10	1 yr			no bid	
Video production	no bid		no bid			
Broadcast Pix:					10	1 yr
Yamaha:					10	1 yr/3 yrs
Vaddio:					19	2 yrs
Cartoni:					10	1 yr
Vinten:					15	1 yr
O'Conner:					10	1 yr
Mackie:					15	1 yr
Lens:	no bid		no bid			
Fujinon:					15	2 yrs
DVD rec/play:			no bid			
Sony:	5	1 yr			10	1 yr
LG:	5	1-3 yrs			no bid	
Tracking cameras:	no bid		no bid			
Vaddio:					19	2 yrs
Sony:					12	90 days/1 yr
Polycom:					20	1 yr
Lighting Systems & Support	no bid		no bid			
Lowel:						
Light Kits:					15	5 yrs
Lighting accessories:					15	2 yrs
Lamps:					15	90 days

	Camcor		Church Interiors		Clark Powell	
	List less %	Warranty	List less %	Warranty	List less %	Warranty
Primetime Lighting Systems:						
Promaster			no bid		no bid	
Light kits:	5	1 yr				
Light accessories:	5	1 yr				
Lamps:	5	1 yr				
LED Lighting:	no bid		no bid		no bid	
Flowlight:	no bid		no bid		no bid	
Grip gear, lighting accessories and camera support equipment	no bid		no bid		no bid	
Stage and studio lighting solutions plus theatrical & rigging equipment:	no bid		no bid		no bid	
A/V Bridge:			no bid			
Vaddio:	15	1-3 yrs			19	2 yrs
Articulating arm mounts			no bid		no bid	
Chief:	20	1-10 yrs				
Peerless:	15	1-5 yrs				
Interactive white boards, overlays, symposiums, airliners			no bid			
SMART Technologies:	20	1-5 yrs			15	2 yrs
Qomo:	no bid				10	1-5 yrs

	Camcor		Church Interiors		Clark Powell	
	List less %	Warranty	List less %	Warranty	List less %	Warranty
Signal conversion	no bid		no bid			
AJA:					12	3 yrs
Christie:					20	3 yrs
Transmission:	no bid		no bid			
Christie:					20	3 yrs
Signal processing, transmission	no bid		no bid			
Christie:					20	3 yrs
RGB Spectrum:					12	1 yr
Power conditioning:	no bid		no bid			
Furman:					25	1 yr
Production gear:	no bid		no bid		no bid	
Digital asset storage and mgt	no bid		no bid		no bid	
A/V Bridge			no bid			
Vaddio	15	1-3 yrs			19	2 yrs
Articulating arm mounts			no bid		no bid	
Chief:	20	1-10 yrs				
Peerless:	15	1-5 yrs				
Blu-Ray players/receivers:			no bid			
Sony:	5	1 yr			5	1 yr
Panasonic:	5	1 yr			5	1 yr
Samsung:	no bid				5	1 yr

	Digital Communications		Encore Tech		Extron	
	List less %	Warranty	List less %	Warranty	List less %	Warranty
Other video conferencing products	no bid		no bid		no bid	
Analong Way:						
Switchers/matrix switchers:						
Cables/cable assemblies:						
Architectural solutions:						
Control systems:						
Signal processors/interfaces/Das:						
Other products:						
Classroom capture systems					no bid	
Crestron:	10	3 yrs	no bid			
Front Row:	no bid		15	1 yr		
Intercom systems	no bid				no bid	
Front Row:			15	1 yr		
Encoding and transcoding	no bid		no bid		no bid	
A/V control system products			no bid			
Crestron					no bid	
Touch panels:	10	90 days/1-2 yrs				
Processors:	10	3 yrs				
Control system add-ons:	10	3 yrs				
Accessories:	10	1 yrs				
Extron:	no bid		no bid			
Touch panels:					42	3 yrs
Processors:					42	3 yrs
Control system add-ons:					42	3 yrs
Accessories:					42	3 yrs

	Digital Communications		Encore Tech		Extron	
	List less %	Warranty	List less %	Warranty	List less %	Warranty
A/V racks			no bid		no bid	
Mid-Atlantic racks/accessories:	10	1 yr-lifetime				
Document Camera:			no bid		no bid	
Wolfvision						
Document cameras:	10	5 yrs				
Document camera accessories:	10	5 yrs				
Vaddio			no bid		no bid	
Document cameras:	10	2 yrs				
Document camera accessories:	10	2 yrs				
Bulk cable:						
Crestron			no bid		no bid	
Bulk cable:	10	3 yrs				
Connectors:	10	3 yrs				
Accessories:	10	3 yrs				
TecNec			no bid		no bid	
Bulk cable:	10	90 days				
Connectors:	10	90 days				
Accessories:	10	90 days				
West Penn Wire			no bid		no bid	
Bulk cable:	10	10 yrs				
Connectors:	10	10 yrs				
Accessories:	10	10 yrs				
Extron:	no bid		no bid			
Bulk cable:					42	3 yrs

	Imagention Systems		Inter Technologies		Kontek		Micro Tech	
	List less %	Warranty	List less %	Warranty	List less %	Warranty	List less %	Warranty
AMX Autopatch			no bid		no bid			
Switchers/matrix switchers:	20	3 yrs					43	1 yr
Cables/cable assemblies:	20	3 yrs					43	1 yr
Architectural solutions:	20	3 yrs					43	1 yr
Control systems:	20	3 yrs					43	3 yrs
Signal processors/interfaces/Das:	20	3 yrs					43	1 yr
Other video conferencing products cont'd	no bid		no bid		no bid		no bid	
Along Way:								
Switchers/matrix switchers:								
Cables/cable assemblies:								
Architectural solutions:								
Control systems:								
Signal processors/interfaces/Das:								
Other products:								
FSR			no bid				no bid	
Switchers/matrix switchers:	15	3 yrs			20	1 yr		
Cables/cable assemblies:	15	3 yrs			20	1 yr		
Architectural solutions:	15	3 yrs			20	1 yr		
Control systems:	15	3 yrs			20	1 yr		
Signal processors/interfaces/Das:	15	3 yrs			20	1 yr		
Crestron	no bid		no bid		no bid			
Switchers/matrix switchers:							43	1 yr
Cables/cable assemblies:							43	1 yr
Architectural solutions:							43	90 days
Control systems:							43	90 days
Signal processors/interfaces/Das:							43	1 yr
Extron	See Extron		See Extron		See Extron		See Extron	

	SKC		Strategic Communications		Strategic Connections		Unified AV	
	List less %	Warranty	List less %	Warranty	List less %	Warranty	List less %	Warranty
Extron	See Extron				See Extron		See Extron	
Analog Way	no bid		no bid				no bid	
Control Systems					30	no response		
Signal processors/interfaces/Das:					30	no response		
Classroom capture systems	no bid				no bid			
Crestron			45	3 yr			25	1-3 yrs
Intercom systems	no bid		no bid		no bid			
Listen Technologies							15	1 yr
TOA							20	1 yr
Encoding and transcoding	no bid		no bid		no bid		no bid	
AV control system products								
Crestron								
Touch panels:	44	90 days	45	3 yrs	30	3 yrs	25	1 yr
Processors:	44	3 yrs	45	3 yrs	30	3 yrs	25	3 yrs
Control system add-ons:	44	3 yrs	45	3 yrs	30	3 yrs	25	3 yrs
Accessories:	44	1 yr	45	3 yrs	30	3 yrs	25	3 yrs
All other products:	no bid		45	1 yr	no bid		see below	
Crestron RL			no bid				10	1 yr
Capture HD			no bid				25	1 yr
AMX	no bid		no bid				no bid	
Touch panels:					30	1 yr		
Processors:					30	1 yr		
Control system add-ons:					30	1 yr		
Accessories:					30	1 yr		
Extron	See Extron		No bid		See Extron		See Extron	

	WH Platts Company		Whitlock		Xerox Audio Visual	
	List less %	Warranty	List less %	Warranty	List less %	Warranty
Other video conf. products (cont'd):						
FSR:	no bid		no bid			
Switchers/matrix switchers:					10	1 yr
Cables/cable assemblies:					10	1 yr
Architectural solutions:					10	1 yr
Control systems:					10	1 yr
Signal processors/interfaces/Das:					10	1 yr
All other products:					10	1 yr
Atlona	no bid		no bid			
Switchers/matrix switchers:					10	1-3 yrs
Cables/cable assemblies:					10	1-3 yrs
Architectural solutions:					10	1-3 yrs
Control systems:					10	1-3 yrs
Signal processors/interfaces/Das:					10	1-3 yrs
All other products:					10	1-3 yrs
Key Digital	no bid		no bid			
Switchers/matrix switchers:					10	1-3 yrs
Cables/cable assemblies:					10	1-3 yrs
Architectural solutions:					10	1-3 yrs
Control systems:					10	1-3 yrs
Signal processors/interfaces/Das:					10	1-3 yrs
All other products:					10	1-3 yrs
Blackbox	no bid		no bid			
Switchers/matrix switchers:					10	1-3 yrs
Cables/cable assemblies:					10	1-3 yrs
Architectural solutions:					10	1-3 yrs
Control systems:					10	1-3 yrs
Signal processors/interfaces/Das:					10	1-3 yrs
All other products:					10	1-3 yrs

	WH Platts Company		Whitlock		Xerox Audio Visual	
	List less %	Warranty	List less %	Warranty	List less %	Warranty
A/V racks	no bid					
Mid-Atlantic racks/accessories:			22	3 yrs	20	3-life
Winstead racks/accessories:			no bid		10	1 yr
VFI racks/accessories:			32	1 yr	10	1 yr
KSI/Avined racks/accessories:			no bid		20	1 yr
RCI Custom racks/accessories:			no bid		10	1-5 yrs
FSR racks/accessories:			no bid		10	1 yr
AV Rover/IRover racks/accessories:			no bid		15	1 yr
Milestone racks/accessories:			no bid		15	1-5 yrs
Raxxess racks/ accessories:					15	1-5 yrs
Document Camera						
Elmo	no bid		no bid			
Document cameras:					20	3 yrs
Document camera accessories:					20	1 yr
Clear One	no bid					
Document cameras:			13	2 yrs	20	2 yrs
Document camera accessories:			13	2 yrs	10	90 days
Wolfvision	no bid					
Document cameras:			15	2 yrs	15	5 yrs
Document camera accessories:			15	2 yrs	15	1 yr
Samsung	no bid					
Document cameras:			18	1 yr	10	3-5 yrs
Document camera accessories:			18	1 yr	10	90 days
Smart						
Document cameras:	18	1-5 yrs	20	1-3 yrs	20	1 yr
Document camera accessories:	no bid		20	1-3 yrs	20	90 days

	WH Platts Company		Whitlock		Xerox Audio Visual	
	List less %	Warranty	List less %	Warranty	List less %	Warranty
Projectors: Ultra portable (under 5 pounds)						
NEC:	no bid		17	2 yrs	20	3 yrs
Christie:	no bid		27	1-5 yrs	20	2 yrs
Panasonic:	30	2 yrs	0-18	1 yr	20	3 yrs
Samsung:	no bid		no bid		15	3 yrs
Epson:	3	2 yrs	10	1-3 yrs	20	3 yrs
Sony:	no bid		7	1-3 yrs	15	3 yrs
Infocus:	no bid		no bid		10	5 yrs
Eiki:	no bid		no bid		10	3 yrs
Sharp:	no bid		no bid		10	3 yrs
LG:	no bid		no bid		15	2 yrs
Hitachi:	no bid		no bid		20	3 yrs
Optoma:	no bid		no bid		15	2 yrs
Projectors: Portable (5-10 lbs)						
Christie:	no bid		27	1-5 yrs	20	2 yrs
NEC:	no bid		17	2 yrs	20	3 yrs
Panasonic:	30	2 yrs	0-18	1 yr	20	3 yrs
ViewSonic:	no bid		no bid		15	1-3 yrs
Epson:	3	2 yrs	10	1-3 yrs	15	3 yrs
Sony:	no bid		7	1-3 yrs	15	3 yrs
Infocus:	no bid		no bid		10	5 yrs
Eiki:	no bid		no bid		10	3 yrs
LG:	no bid		no bid		15	2 yrs
Hitachi:	no bid		no bid		20	3 yrs
Samsung:	no bid		no bid		15	3 yrs
Sharp:	no bid		no bid		10	3 yrs
Optoma:	no bid		no bid		15	2 yrs

	WH Platts Company		Whitlock		Xerox Audio Visual	
	List less %	Warranty	List less %	Warranty	List less %	Warranty
Projectors: Small venue (10-25 lbs)						
Christie:	no bid		27	1-5 yrs	20	2 yrs
NEC:	no bid		17	2 yrs	20	3 yrs
Panasonic:	30	1-2 yrs	0-18	1 yr	20	3 yrs
ViewSonic:	no bid		no bid		15	1-3 yrs
Epson:	3	1-2 yrs	10	1-3 yrs	15	3 yrs
Sony:	no bid		7	3 yrs	15	3 yrs
Infocus:	no bid		no bid		10	5 yrs
Eiki:	no bid		no bid		10	3 yrs
LG:	no bid		no bid		15	2 yrs
Hitachi:	no bid		no bid		20	3 yrs
Samsung:	no bid		no bid		15	3 yrs
Sharp:	no bid		no bid		10	3 yrs
Digital Projection:	no bid		no bid		10	1-3 yrs
Optoma:	no bid		no bid		15	2 yrs
Projectors: Large venue (greater than 25 pounds)						
Christie:	no bid		27	1-5 yrs	20	2 yrs
NEC:	no bid		17	2 yrs	25	3 yrs
Panasonic:	33	2 yrs	0-18	1 yr	20	3 yrs
Samsung:	no bid		no bid		10	3 yrs
Epson:	20	2 yrs	10	1-3 yrs	15	3 yrs
Sony:	no bid		7	1-3 yrs	15	3 yrs
Infocus:	no bid		no bid		10	5 yrs
Eiki:	no bid		no bid		10	3 yrs
Hitachi:	no bid		no bid		20	3 yrs
LG:	no bid		no bid		15	2 yrs
Sharp:	no bid		no bid		20	3 yrs
Barco:	no bid		no bid		10	1-3 yrs
Digital Projection:	no bid		no bid		10	1-3 yrs

	WH Platts Company		Whitlock		Xerox Audio Visual	
	List less %	Warranty	List less %	Warranty	List less %	Warranty
Other projector accessories	no bid					
Christie:			10	1-5 yrs	10	1 yr
NEC:			10	2 yrs	10	90 days/ 1 yr
Panasonic:			10	1 yr	10	90 days/ 1 yr
Mitsubishi			no bid		15	90 days/ 1 yr
Epson:			10	1-3 yrs	15	90 days/ 1 yr
Sony:			7	1-3 yrs	15	90 days/ 1 yr
Infocus:			no bid		15	90 days/ 1 yr
Eiki:			no bid		15	90 days/ 1 yr
Chief:			no bid		30	1 yr
Dalite:			no bid		20	1 yr
PDR:			no bid		15	1-5 yrs
Peerless:			no bid		15	1-5 yrs
Premier:			no bid		20	lifetime
Projection screens	no bid					
Rear						
Draper:			20	1 yr	20	1 yr
Da-Lite:			17	1 yr	20	1 yr
Stewart Filmscreen:			no bid		15	1 yr
Portable	no bid					
Draper:			20	1 yr	20	1 yr
Da-Lite:			17	1 yr	20	1 yr
Stewart Filmscreen:			no bid		15	1 yr
Motorized	no bid					
Draper:			20	1 yr	20	1 yr
Da-Lite:			17	1 yr	20	1 yr
Stewart Filmscreen:			no bid		15	1 yr

	WH Platts Company		Whitlock		Xerox Audio Visual	
	List less %	Warranty	List less %	Warranty	List less %	Warranty
Manual	no bid					
Draper:			20	1 yr	20	1 yr
Da-Lite:			17	1 yr	20	1 yr
Stewart Filmscreen:			no bid		15	1 yr
Microphones/Wireless systems	no bid					
Shure:			no bid		20	2 yrs
Audio-Technica:			18	1-2 yrs	15	1 yr
Sennheiser:			22	2 yrs	20	1 yr
AKG:			no bid		10	1 yr
Sony:			7	1-3 yrs	10	1 yr
Revolab:			no bid		10	1 yr
ClearOne:			13	2 yrs	10	2 yrs
TOA:			no bid		20	1 yrs
RTS:			no bid		10	1 yr
Audix:			no bid		15	1 yr
Clock Audio:			no bid		15	1 yr
Electrovoice:			no bid		10	1 yr
TC Helicon:			no bid		10	1 yr
Wired Systems	no bid					
Shure:			no bid		20	2 yrs
Audio-Technica:			18	1-2 yrs	15	1 yr
Sennheiser:			22	2 yrs	20	1 yr
Sony:			7	1-3 yrs	10	1 yr
Clear One:			no bid		10	2 yrs
Crown:			35	3 yrs	20	1 yr
Clock Audio:			no bid		15	1 yr
Audix			no bid		15	1 yr
Electrovoice:			no bid		10	1 yr

	WH Platts Company		Whitlock		Xerox Audio Visual	
	List less %	Warranty	List less %	Warranty	List less %	Warranty
Signal processing, transmission	no bid					
Christie:			10	1-5 yrs	15	1-3 yrs
RGB Spectrum:			no bid		10	1-5 yrs
Jupiter:			no bid		15	1-3 yrs
Power conditioning	no bid					
Furman:			22	3 yrs	no bid	
SurgeX:			12	1-5 yrs	15	1-5 yrs
Juice Goose:			no bid		15	4 yrs
Tripplite:			no bid		10	2 yrs
Production gear	no bid		no bid		no bid	
Digital asset storage and mgt	no bid		no bid		no bid	
AV Bridge	no bid					
Vaddio:			17	2 yrs	15	1 yr
Articulating arm mounts	no bid					
Spectrum:			39	1-10 yrs	15	1 yr
Ergotron:			no bid		10	1 yr
Chief:			no bid		15	1 yr
Blue-Ray players/receivers:	no bid					
Sony:			7	1-3 yrs	10	1 yr
Panasonic:			0-18	1 yr	10	1 yr
Samsung:			10	1 yr	10	1 yr